



Englert, Roof Hugger Form Alliance To Market Retrofit Framing Systems



Tom Dyszkiewicz, Senior Vice President of Business Development for Englert (left) and Dale Nelson, President of Roof Hugger.

Perth Amboy, NJ – Englert, Inc., a leading manufacturer of jobsite manufactured metal roofing and rainware products, has announced an agreement with Odessa, FL-based Roof Hugger Inc. to market and sell Roof Hugger's patented retrofit roof framing systems. Roof Hugger products facilitate the installation of new metal roof systems over old, and are fully engineered to meet or exceed building design loads for gravity and wind uplift.

Roof Hugger's pre-notched systems and their Eco-Fit energy efficient re-roofing systems work well with integrated metal roof systems that incorporate Englert's UltraCool standing seam panels, its solar BIPV laminates and solar thermal systems that qualify for federal renewable energy tax incentives. Depending on where the project is located, a multitude of State and Local loan guarantees/funding, grants, renewable energy bonds and tax programs are also available.

"In these challenging economic times, architects and developers are realizing that a Roof Hugger retrofit system and a standing seam roof are cost effective solutions to nagging roof problems," notes Tom Dyszkiewicz, senior vice president of business development, at Englert. "Installing both can eliminate the need to remove old roofing materials

at a high cost, eliminate any business interruption that can cut into profits, save up to 70% of the labor cost for preparation of an old roof and reduce dependency on fossil fuels and other direct energy sources while qualifying for a 30% federal tax credit," he said. "Meanwhile, our contractors can expand into a new area of business, installing fully engineered re-roof framing systems that can meet all required slopes, eliminating roof leaks. This is a win-win solution for everyone and we look forward to working with Roof Hugger in meeting our customers' needs."

"Years ago, retrofitting was an easy proposition—you put a Roof Hugger on every purlin line, screwed them down and you were good to go," commented Dale Nelson, president of Roof Hugger, Inc. "Today this process has become quite a bit more sophisticated," he observed, noting "we look at purlin spacing, panel strength, wind zones, exposure categories, energy consumption, heat recovery and much more.

"Roof Hugger has been working with Englert for more than 15 year. Their professional sales staff understands how the systems work together to strengthen existing buildings, meet the tough new standards and do it in a cost effective way for clients," said Nelson. "This agreement marks the beginning of an even closer blending of our systems to better serve current owners and contractors."

Englert sales and architectural representatives will provide architects and contractors with the guidelines necessary to design and install Roof Hugger retrofit systems. Roof Hugger, Inc. has done

extensive testing of its products by independent third party engineering and testing firms and makes that information available for review by design professionals for their usage. To learn more about jobsite manufactured metal roofing products and solutions from Englert, Inc., visit www.englertinc.com. To learn more about Roof Hugger systems, visit www.roofhugger.com.

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